



ATS is the industry leader in the design, development and support of turn-key automated manufacturing and test systems that deliver fast payback for our customers worldwide. Our comprehensive capabilities in automation, control software, and test and measurement are second to none in the industry. We've built more than 10,000 systems for some of the world's most demanding manufacturers of automotive, electrical, electronic, semi-conductor, medical, pharmaceutical, computer and consumer products. In performance, reliability and return on investment – we are an organization dedicated to building the world's best automated manufacturing systems.

Our ongoing growth and success is creating exciting career opportunities for quality-minded professionals.

Position Title: Senior Consultant
Department: Compliant Solutions
Reports To: General Manager, Compliant Solutions
Location: Cambridge, Ontario

MAJOR DUTIES:

Reporting to the General Manager, Compliant Solutions, the Senior Consultant will be responsible for coordinating, managing and reviewing the work of the Consultants involved in engineering design and consulting projects for ATS.

SPECIFIC RESPONSIBILITIES:

- Plan and monitor/control the project from the receipt of the order through completion at the customer's site and serve as the key customer contact for the balance of the design period.
- Ensure that adequate resources are assigned to the tasks.
- Ensure that all problems related to tasks are being addressed and tasks are progressing as effectively as possible.
- Assemble and collect all necessary technical information and customer requirements from the customer and sales and marketing, in order to prepare written work.
- Support ATS Sales, Marketing and Applications as required in all activities leading up to securing design/build contracts for equipment and automation systems (i.e. opportunities, relationships, expertise):
 - Sharing of learned information/sales leads.
 - Introductions and extending ATS exposure.
 - Technical review of documentation (URS, RFQ, FRS).
 - Customer site visits and operational reviews.
- Support ATS Systems as required in the specifying and designing of automated systems, with respect to:
 - Technical review of concepts, quotes and acceptance testing.
 - Input into pricing.
 - Help quote post-equipment supply customer support, involving:
 - Maintenance
 - Documentation
 - Validation (SAT, qualification, training, SOP's)
 - Service

- Develop and complete assigned projects and forecasts.
- Coordinate resources from within ATS, a network of ATS qualified independent consultants, educational institutions and third party suppliers.
- Undertake research to seek out, qualify and contract a network of independent consultants and “industry professionals” that may be called upon from time-to-time.
- Assist consultants, engineers and other technical staff in the design and development of products, systems, processes and equipment by analyzing technical problems and working closely to customer specifications.
- Involve third party vendors and suppliers in the budgeting process, where necessary.
- Travel to the customer’s site for and to assist in project or product development, working with engineering design specifications, objectives and standards.
- Build customer knowledge and relationships.
- Participate in the budgeting of and quoting consulting assignments.
- Responsible for satisfying the customer, in areas of:
 - Exceeding customer expectations for:
 - Services
 - Value
 - Professionalism
 - Industry expertise:
 - Best practices
 - New technologies
 - Changing regulations
- Responsible for adhering to ATS policies/procedures and ensuring others being contracted/supervised do as well.
- Ensure that all business activities are performed with the highest ethical standards and in compliance with the ATS Code of Business Conduct.
- Adhere to all health and safety rules and procedures.

Must Have Skills:

- A post secondary diploma or degree in pharmaceutical-focused engineering or life-sciences.
- Minimum ten years of experience in pharmaceutical operations, process/system development and integration of factory automation projects or equivalent.

If you are looking for a career in a fast-paced and leading edge company with opportunities for professional growth, visit our website for complete job details and apply online at:

www.jobsats.com.